

## E. EVALUATION PROCEDURES

In determining which offer represents the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the Government's needs, the Government shall evaluate responses using the following evaluation criteria. The relative importance of each criterion is reflected in the percentage noted beside each major category of criteria.

The evaluation criteria will be scored on a five (5) point scale as shown below:

- 1 – Poor
- 2 – Fair
- 3 – Good
- 4 – Very Good
- 5 – Excellent

Each criterion is then weighted using the weight in parentheses into an overall assessment for the major categories: Management Approach, Technical Approach, Personnel, and Past Performance.

### 1. **Management Approach (15%)**

The vendor will be evaluated on how it proposes to plan, manage, control, and provide the support and services required in the statement of work. Specifically, the following criteria and scoring will be used to evaluate the vendor's management approach.

Consistency with the Rational Unified Process

Project Planning and Management

Risk Management

Financial Management

### 2. **Technical Approach (30%)**

The technical approach will be evaluated using the criteria below for **each** sub-task noted in the SOW. The overall score for the technical approach will comprise the sum of the scores for each sub-tasks

Appropriateness of Technical Approach

Appropriate Assignment of Personnel

Adherence to eRA Architecture

### 3. **Personnel (40%)**

- A. Do the proposed personnel have the expertise (experience and training) required to execute the proposed project plan? Are the experience levels for the personnel appropriate to the scope and complexity of the SOW? Are personnel appropriately designated as key in order to ensure project success?

The following areas are generally needed for eRA development work:

1. Project Management, Earned Value Management
2. Oracle Application Server
3. Object Oriented Analysis & Design, OOA and OOD
4. Rational Unified Process
5. Rational Tool Suite (Rose, ClearCase, ClearQuest and RequisitePro)
6. Java 2 Enterprise Edition (J2EE/Servlets/JSP/Struts/Design Patterns)
7. Web/Services, ebXML, XML, JAXB
8. Security Services , JAAS, SSL and Lightweight Directory Access Protocol
9. Jdeveloper or other Integrated Development Environment (IDE)
10. Oracle Relational Database
11. Business Process Modeling, Unified Modeling Language (UML)

See “Maintenance Support Labor Categories” in the SOW for areas specific to this task order.

- B. Contractor must submit a list of the personnel with the percentage of effort by task schedule within their Technical Proposal.

**4. Past Performance (15%)**

Vendor’s past performance on eRA projects will be assessed based on quality of product, schedule adherence and budget management.

**F. Best Value Determination**

You are advised that an award of a delivery order will be made to the vendor whose quotation is determined by the Government to represent the best value to the government based on the quality and acceptability of the technical proposals and the relative value of the cost proposals.